

BETTY GILLANDER, MBA, PMP

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CFO / SR. PROGRAM MANAGER | FINANCE & TECHNOLOGY

Finance & Operations Management, System & Process Implementations, IT Integrations and Change Management
500+ Project Teams and \$100M+ Budgets

Managed program and project teams for over 20 years to implement IT solutions including ERP implementations, system integrations, software development and data migrations. Implemented tax, regulatory and finance changes and process improvements for a variety of industries. Managed dozens of proposals submitted to U.S. Federal Government Agencies with values from \$25M to \$1B. Led national and global teams including IT, QA, finance, accounting, legal, logistics, contracts, and compliance professionals. Implemented using a collaborative and team focused approach.

- Finance & Operations Management
- RFPs, SOWs & Procurement Mgmt.
- Proposal Development & Mgmt.
- Process Creation & Improvement
- ERP & System Implementations
- Resource Allocation & Management
- Risk Planning & Mitigation
- HR & Benefit Management
- Budgeting, Tracking & Reporting



Successfully implemented all facets of a start-up engineering company serving clients throughout the U.S

20+ years of on-time/on-budget completion of multi-million efforts in N. America, Europe, Latin America

Managed 60-70 proposals/ECPs as the Pricing Lead or Proposal Manager, with a win rate of approx. 75%

Managed high-profile Fiscal Year Change Program including 40 IT systems for \$80B Fortune 50 company

CAREER SUCCESS

Quality Forensic Engineering, LLC, Tallahassee, FL

2019

Quality Forensic Engineering, LLC (Qforensics) is a full-service engineering and accident reconstruction firm, providing forensic engineering support to clients in the areas of collision reconstruction, premises liability, and product liability. With over 20 years of experience for each of our senior engineers, we utilize the latest technology for documenting evidence and retrieving data including FARO 3D scanning, aerial drone imaging, and black box downloads. We serve hundreds of clients throughout the U.S.

Chief Financial Officer

Responsible for implementing all facets of a start-up engineering company and manage all operations including finance, accounting, IT, and Human Resource functions of the company as well as the relationships with outsourced vendors including those in the banking, technology, commercial/employee insurance, and accounting industries.

- **Solicited and Secured Vendor Contracts and Completed Set-up of Engineering Company** within a four-month period in order to have legal contracts, finances, accounting/finance/IT infrastructure, office & furniture, and employee contracts & benefits ready to go for a July 1, 2019 opening date.
- **Researched and Implemented Web-Based Customer Relationship Management (CRM) system**, which includes client contacts, cases, events, workflows, invoicing, and time & expense tracking and is fully integrated with QuickBooks, LawPay, and Microsoft Outlook.
- **Responsible for all Financial Duties** including cash flow management, invoicing, accounts receivable & accounts payable management, and forecasting & budgeting.
- **Develop Processes & Procedures** for the day-to-day operations of the company and provide training and guidance to employees on new procedures, best practices, and process improvements.

Rimini Street, Inc., Tallahassee, FL (remote location)

2018

Rimini Street, Inc. (Nasdaq: RMNI) is a global provider of enterprise software products and services since 2005, with an innovative, award-winning program that enables licensees of IBM, Microsoft, Oracle, SAP and other enterprise software vendors to save up to 90 percent on total support costs. Rimini Street has over 1,700 active clients, including 85 of the Fortune 500 and Global 100.

Senior Global Program Manager

Hired on contract through K2 Partnering Solutions to implement the IFRS 16 and ASC 842 changes needed for the SAP, Oracle EBS, PeopleSoft, and JDE products for Rimini Street clients around the world.

- **Implemented global program management methodology & processes**, including global steering committee and governance structure, program management plan, global communication and stakeholder plan, budget creation and risk matrix.

- **Managed global teams working with Agile**, and integrated PMI program management planning, communication and efficiencies with Agile innovation and team collaboration methodologies.
- **Provided training and guidance to program teams** by hiring top-tier accounting firm to undertake IFRS 16 and ASC 842 training for internal and external stakeholders and coordinated Agile and Scrum training for team members.

INTERNATIONAL MONETARY FUND (IMF), Washington D.C.

2017

189 countries working together to secure global monetary cooperation, attain financial stability, facilitate international trade, promote employment and sustainable economic growth, and reduce poverty throughout the world.

Senior Program Manager

Hired on short-term contract to assess a transformation effort to modernize customized Human Capital Management (HCM) systems.

- **Led the assessment and pre-planning phase of a large proposed transformation program**, including business case development, stakeholder engagement, budget and funding proposal creation, process reviews, and RFP development.
- **Prepared and presented overall program cost, timeline, and scope scenarios**, in order for the IMF to make an informed decision whether to proceed with the program.

ARCHER DANIELS MIDLAND COMPANY (ADM), Decatur, IL; São Paulo, Brazil; Hamburg, Germany

2011 to 2016

American global food processing and commodities trading corporation with 270+ plants and 420 crop procurement facilities worldwide. Named the world's most admired food production company by Fortune Magazine from 2009-2011.

Senior Global Program Manager

Appointed to manage complex programs, projects, and improvements for an \$80B Fortune 50 company. Directed a staff of 500+ indirect reports in a matrix organization, providing training, resources, and oversight of large-scale projects and programs ranging from \$20M to \$100M+ budgets.

- **Led the largest and most visible RFP process ever seen at ADM**, including hiring a large global consulting firm as a partner for the business transformation program.
- **Turned around and delivered a highly visible Brazilian government-required project, completed successfully within 6 months of assignment.**
 - **Saved \$1M in outsourcing costs while also managing the International Financial Reporting Standards (IFRS) Program.**
 - **Organized and co-located internal global teams to São Paulo, managed the cost and schedule for 20 work plans, and supported multiple functional areas to ensure compliance with Brazilian government laws.**
- **Managed the highest priority Fiscal Year Change Program**, which affected 32,000 worldwide employees, 40 global IT systems, and customers in 160+ countries.
- **Directed the European implementation of American Express credit cards, American Express travel, and Concur Expense Module in 16 European countries with 60 legal entities.**
 - **Standardized European travel and expense procedures to a new, financial shared service center in Poland.**

HARRIS CORPORATION, Melbourne, FL; Widdersh, U.K.; São Paulo, Brazil

1997 to 2010

American global technology company, defense contractor, and information technology services provider with \$7.5B in annual revenue, 21,000 employees, and recognized by Defense News as one of the top hundred federal contractors.

Global Project Manager (2006-2010)

Finance/Accounting Manager | Latin America (2008-2010)

Promoted into the role of Global Project Manager to oversee IT projects for divisions across 40 locations in Europe, Asia Pacific, North America, and South America. Managed 100+ indirect reports in this matrix organization, with responsibility for timelines, budgets, human resources, business ethics, risk, scope, and offshore assets. Requested to take on the additional oversight of finance and accounting operations, and project management for Latin America in 2008. In this role, managed 5 accounting firms and direct reports.

As Finance/Accounting Manager for Latin America:

- **Managed complete acquisition of a new company in Brazil**, including system integration, conversion of employee records, establishment of a new physical location, and all legal procedures.
- **Reduced \$0.5M+ in costs by eliminating legal and tax issues for Latin American sites.**
- **Assumed Power of Attorney for 7 legal entities and contracted attorneys to correct legal and tax issues.**
- **Restored reliable Latin American accounting functions** by interviewing and hiring outside accounting firms in Brazil, Mexico, and Colombia.

- Served as Business Standards Representative for Latin America.
- Led completion of 45 projects in Latin America within a 2-year period.

“Betty inherited quite a challenge with our Central and South American locations and worked tirelessly with the legal team to get the entities established properly.” – Jane Higgins, Director of Global Shared Services North America, Harris Corporation

As Global Project Manager:

- **Streamlined Global Division’s project management system and standardized processes.**
 - Implemented standardized project management IT system and processes in dozens of locations across 5 continents by assessing the as-is and to-be processes and performing a gap analysis.
 - Converted to 1 standard system and uniform procedures to fit all requirements on a global basis.
- **Drove efficiency by implementing ERP Systems in Europe**, and initiated PeopleSoft Project Cost and Treasury modules for companies acquired in Europe that lacked or used different systems.
 - Conducted gap analysis on businesses in the U.K., France, and Hungary to plan system alignment.

“Betty’s multilingual and diverse cultural experiences make her ideal for global and international businesses.” – Charlene Neely, Senior Finance Manager, Harris Corporation

Finance Project Manager for Government Programs & Proposals (1997-2005)

Directed finance, subcontracts, materials, contracts, and customer relationships for government programs and proposals.

- **Effectively managed government programs up to \$500M+ and proposals up to \$1B.**
- **Managed 60-70 proposals/ECPs as the Pricing Lead or Proposal Manager, with a win rate of approximately 75%.**
- **Audited global divisions and facilitated long-overdue performance improvements in El Salvador and Mexico.**
- **Created and led consolidated finance training program for 700 global employees.**

Additional tenure with the Comptroller of the Currency (OCC) in Jacksonville, FL and Guaranty National Bank in Tallahassee, FL.

COMMUNITY LEADERSHIP

- **Board Member**, Tallahassee Lenders’ Consortium – Founder of organization; served as President and Treasurer for 3 years.
- **Board of Directors**, The Master’s Workshop – Served on the Board for 5 years, led fundraisers, secured workshop location.
- **Loaned Leader**, United Way – Led campaign efforts that helped to raise \$6M in contributions.
- **Chairwoman**, National Multiple Sclerosis Society – Chaired 4 consecutive walk-a-thons.
- **Additional Supported Programs** – March of Dimes, Compassion International, Salvation Army, Disabled American Veterans, Meals on Wheels, American Cancer Society, Big Brothers/Big Sisters, and the Cystic Fibrosis Foundation.

CREDENTIALS & TECHNOLOGY SUMMARY

EDUCATION:	<p>Master of Business Administration (MBA), FLORIDA STATE UNIVERSITY 1997</p> <p>Bachelor of Science in Finance, FLORIDA STATE UNIVERSITY 1991</p>
CERTIFICATION:	<p>Project Management Professional (PMP), PMI</p>
TECHNOLOGY:	<p>Microsoft Project, Excel, Word, PowerPoint</p> <p>PeopleSoft, Concur, Oracle, SAP, Hyperion, JIRA, and SharePoint</p>